

Lodi Amateur Vintners Assoc.
Profit & Loss Overview
As of July 31, 2007

| REVENUE | Jul 06 | YTD Total | 07 Budget | YTD vs. Budget |
|----------------------|---------------|-------------------|-------------------|-----------------------|
| Dues | | \$1,900.00 | \$2,600.00 | 73% |
| Banquet | | \$2,031.00 | \$1,500.00 | 135% |
| Cork sales | | \$0.00 | \$760.00 | 0% |
| Zin Fest earnings | | \$300.00 | \$400.00 | 75% |
| San Joaquin Fair | | \$0.00 | \$300.00 | 0% |
| Shirt sales | | \$0.00 | \$200.00 | 0% |
| State Fair | | \$1,040.00 | \$200.00 | 520% |
| BBQ | | \$0.00 | \$40.00 | 0% |
| Donation | | \$100.00 | \$0.00 | #DIV/0! |
| TOTAL REVENUE | \$0.00 | \$5,371.00 | \$6,000.00 | 90% |

| EXPENSES | Jul 06 | YTD Total | 07 Budget | YTD vs. Budget |
|-----------------------|-----------------|-------------------|-------------------|-----------------------|
| Bank Charges | | \$0.00 | \$35.00 | 0% |
| Banquet | | \$1,861.13 | \$1,400.00 | 133% |
| BBQ | \$113.55 | \$113.55 | \$275.00 | 41% |
| Dues & Subscriptions | | \$258.00 | \$300.00 | 86% |
| Insurance | | \$480.00 | \$480.00 | 100% |
| Meeting room rental | \$60.00 | \$167.75 | \$120.00 | 140% |
| Office supplies | | \$72.00 | \$120.00 | 60% |
| Permits & Licenses | | \$20.00 | \$50.00 | 40% |
| Program expenses | | \$0.00 | \$730.00 | 0% |
| San Joaquin Fair | | \$217.16 | \$400.00 | 54% |
| State Fair | \$99.44 | \$99.44 | \$250.00 | 40% |
| Web page hosting | | \$104.70 | \$140.00 | 75% |
| Wine making supplies | | \$1,456.42 | \$1,000.00 | 146% |
| Library | \$28.50 | \$59.50 | \$200.00 | 30% |
| Zin Fest | | \$0.00 | \$150.00 | 0% |
| Misc | \$100.00 | \$100.00 | \$350.00 | 29% |
| TOTAL EXPENSES | \$401.49 | \$5,009.65 | \$6,000.00 | 83% |

| | | | |
|-------------------|-------------------|-----------------|---------------|
| NET INCOME | (\$401.49) | \$361.35 | \$0.00 |
|-------------------|-------------------|-----------------|---------------|

| | | | |
|-------------------|------------|------------|----------------------|
| Beginning Balance | \$3,990.74 | | |
| Ending Balance | \$3,589.25 | \$3,227.90 | est 12/31/07 balance |