

Lodi Amateur Vintners Assoc.
Profit & Loss Overview
As of September 30, 2007

| REVENUE | Sep 07 | YTD Total | 07 Budget | YTD vs. Budget |
|----------------------|-----------------|-------------------|-------------------|----------------|
| Dues | \$150.00 | \$2,050.00 | \$2,600.00 | 79% |
| Banquet | | \$2,031.00 | \$1,500.00 | 135% |
| Cork Sales | | \$0.00 | \$760.00 | 0% |
| Zin Fest earnings | | \$300.00 | \$400.00 | 75% |
| San Joaquin Fair | | \$0.00 | \$300.00 | 0% |
| Shirt sales | | \$0.00 | \$200.00 | 0% |
| State Fair | | \$1,040.00 | \$200.00 | 520% |
| BBQ | | \$0.00 | \$40.00 | 0% |
| Donation | | \$100.00 | \$0.00 | #DIV/0! |
| Wood Chip Sales | \$75.00 | \$75.00 | \$0.00 | #DIV/0! |
| TOTAL REVENUE | \$225.00 | \$5,596.00 | \$6,000.00 | 93% |

| EXPENSES | Sep 07 | YTD Total | 07 Budget | YTD vs. Budget |
|-----------------------|-------------------|-------------------|-------------------|----------------|
| Bank Charges | | \$0.00 | \$35.00 | 0% |
| Banquet | (\$200.00) | \$1,661.13 | \$1,400.00 | 119% |
| BBQ | | \$113.55 | \$275.00 | 41% |
| Dues & Subscriptions | | \$258.00 | \$300.00 | 86% |
| Insurance | | \$480.00 | \$480.00 | 100% |
| Meeting room rental | \$80.00 | \$307.75 | \$120.00 | 256% |
| Office supplies | | \$76.92 | \$120.00 | 64% |
| Permits & Licenses | | \$20.00 | \$50.00 | 40% |
| Program expenses | \$62.31 | \$177.35 | \$730.00 | 24% |
| San Joaquin Fair | | \$217.16 | \$400.00 | 54% |
| State Fair | \$918.58 | \$1,018.02 | \$250.00 | 407% |
| Web page hosting | | \$104.70 | \$140.00 | 75% |
| Wine making supplies | \$360.00 | \$2,168.23 | \$1,000.00 | 217% |
| Library | | \$59.50 | \$200.00 | 30% |
| Zin Fest | | \$0.00 | \$150.00 | 0% |
| Misc | | \$100.00 | \$350.00 | 29% |
| TOTAL EXPENSES | \$1,220.89 | \$6,762.31 | \$6,000.00 | 113% |

| | | | |
|-------------------|-------------------|---------------------|---------------|
| NET INCOME | (\$995.89) | (\$1,166.31) | \$0.00 |
|-------------------|-------------------|---------------------|---------------|

| | | |
|-------------------|------------|---------------------------------|
| Beginning Balance | \$3,057.48 | |
| Ending Balance | \$2,061.59 | \$3,227.90 est 12/31/07 balance |