

Lodi Amateur Vintners Assoc.

Profit & Loss Overview

As of October 15, 2007

| REVENUE               | Jan 07            | Feb 07            | Mar 07            | Apr 07          | May 07            | Jun 07          | Jul 07            | Aug 07            | Sep 07            | Oct 07            | Nov 07        | Dec 07        | YTD Total         | 07 Budget         | YTD vs. Budget       |
|-----------------------|-------------------|-------------------|-------------------|-----------------|-------------------|-----------------|-------------------|-------------------|-------------------|-------------------|---------------|---------------|-------------------|-------------------|----------------------|
| Dues                  | \$1,050.00        | \$400.00          | \$250.00          | \$150.00        | \$50.00           |                 |                   |                   | \$150.00          |                   |               |               | \$2,050.00        | \$2,600.00        | 79%                  |
| Banquet               |                   | \$700.00          | \$1,331.00        |                 |                   |                 |                   |                   |                   |                   |               |               | \$2,031.00        | \$1,500.00        | 135%                 |
| Cork Sales            |                   |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$0.00            | \$760.00          | 0%                   |
| Zin Fest earnings     |                   |                   |                   |                 |                   | \$300.00        |                   |                   |                   |                   |               |               | \$300.00          | \$400.00          | 75%                  |
| San Joaquin Fair      |                   |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$0.00            | \$300.00          | 0%                   |
| Shirt sales           |                   |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$0.00            | \$200.00          | 0%                   |
| State Fair            |                   |                   | \$1,040.00        |                 |                   |                 |                   |                   |                   | \$1,312.37        |               |               | \$2,352.37        | \$200.00          | 1176%                |
| BBQ                   |                   |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$0.00            | \$40.00           | 0%                   |
| Donation              |                   |                   |                   | \$100.00        |                   |                 |                   |                   |                   |                   |               |               | \$100.00          | \$0.00            | #DIV/0!              |
| Wood Chip Sales       |                   |                   |                   |                 |                   |                 |                   |                   | \$75.00           | \$31.25           |               |               | \$106.25          | \$0.00            | #DIV/0!              |
| <b>TOTAL REVENUE</b>  | <b>\$1,050.00</b> | <b>\$1,100.00</b> | <b>\$2,621.00</b> | <b>\$250.00</b> | <b>\$50.00</b>    | <b>\$300.00</b> | <b>\$0.00</b>     | <b>\$0.00</b>     | <b>\$225.00</b>   | <b>\$1,343.62</b> | <b>\$0.00</b> | <b>\$0.00</b> | <b>\$6,939.62</b> | <b>\$6,000.00</b> | <b>116%</b>          |
| EXPENSES              | Jan 07            | Feb 07            | Mar 07            | Apr 07          | May 07            | Jun 07          | Jul 07            | Aug 07            | Sep 07            | Oct 07            | Nov 07        | Dec 07        | YTD Total         | 07 Budget         | YTD vs. Budget       |
| Bank Charges          |                   |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$0.00            | \$35.00           | 0%                   |
| Banquet               | \$400.00          |                   | \$1,461.13        |                 |                   |                 |                   |                   | (\$200.00)        |                   |               |               | \$1,661.13        | \$1,400.00        | 119%                 |
| BBQ                   |                   |                   |                   |                 |                   |                 | \$113.55          |                   |                   |                   |               |               | \$113.55          | \$275.00          | 41%                  |
| Dues & Subscriptions  | \$258.00          |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$258.00          | \$300.00          | 86%                  |
| Insurance             | \$480.00          |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$480.00          | \$480.00          | 100%                 |
| Meeting room rental   |                   |                   |                   |                 | \$107.75          |                 | \$60.00           | \$60.00           | \$80.00           |                   |               |               | \$307.75          | \$120.00          | 256%                 |
| Office supplies       |                   |                   |                   |                 |                   | \$72.00         |                   | \$4.92            |                   |                   |               |               | \$76.92           | \$120.00          | 64%                  |
| Permits & Licenses    | \$20.00           |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$20.00           | \$50.00           | 40%                  |
| Program expenses      |                   |                   |                   |                 |                   |                 |                   | \$115.04          | \$62.31           |                   |               |               | \$177.35          | \$730.00          | 24%                  |
| San Joaquin Fair      |                   |                   |                   |                 |                   | \$217.16        |                   |                   |                   |                   |               |               | \$217.16          | \$400.00          | 54%                  |
| State Fair            |                   |                   |                   |                 |                   |                 | \$99.44           |                   | \$918.58          | (\$159.83)        |               |               | \$858.19          | \$250.00          | 343%                 |
| Web page hosting      |                   | \$45.00           | \$59.70           |                 |                   |                 |                   |                   |                   |                   |               |               | \$104.70          | \$140.00          | 75%                  |
| Wine making supplies  |                   |                   | \$1,081.42        |                 | \$375.00          |                 |                   | \$351.81          | \$360.00          |                   |               |               | \$2,168.23        | \$1,000.00        | 217%                 |
| Library               |                   |                   | \$31.00           |                 |                   |                 | \$28.50           |                   |                   |                   |               |               | \$59.50           | \$200.00          | 30%                  |
| Zin Fest              |                   |                   |                   |                 |                   |                 |                   |                   |                   |                   |               |               | \$0.00            | \$150.00          | 0%                   |
| Misc                  |                   |                   |                   |                 |                   |                 | \$100.00          |                   |                   |                   |               |               | \$100.00          | \$350.00          | 29%                  |
| <b>TOTAL EXPENSES</b> | <b>\$1,158.00</b> | <b>\$45.00</b>    | <b>\$2,633.25</b> | <b>\$0.00</b>   | <b>\$482.75</b>   | <b>\$289.16</b> | <b>\$401.49</b>   | <b>\$531.77</b>   | <b>\$1,220.89</b> | <b>(\$159.83)</b> | <b>\$0.00</b> | <b>\$0.00</b> | <b>\$6,602.48</b> | <b>\$6,000.00</b> | <b>110%</b>          |
| <b>NET INCOME</b>     | <b>(\$108.00)</b> | <b>\$1,055.00</b> | <b>(\$12.25)</b>  | <b>\$250.00</b> | <b>(\$432.75)</b> | <b>\$10.84</b>  | <b>(\$401.49)</b> | <b>(\$531.77)</b> | <b>(\$995.89)</b> | <b>\$1,503.45</b> | <b>\$0.00</b> | <b>\$0.00</b> | <b>\$337.14</b>   | <b>\$0.00</b>     |                      |
| Beginning Balance     | \$3,227.90        | \$3,119.90        | \$4,174.90        | \$4,162.65      | \$4,412.65        | \$3,979.90      | \$3,990.74        | \$3,589.25        | \$3,057.48        | \$2,061.59        |               |               |                   |                   |                      |
| Ending Balance        | \$3,119.90        | \$4,174.90        | \$4,162.65        | \$4,412.65      | \$3,979.90        | \$3,990.74      | \$3,589.25        | \$3,057.48        | \$2,061.59        | \$3,565.04        |               |               |                   | \$3,227.90        | est 12/31/07 balance |